



Technical Sales Representative

Rapid Welding & Industrial Supplies Ltd

Region:	Portsmouth to East Sussex & Surrey
Job Type:	Technical Sales Representative
Working Hours:	43.5 Hours per Week
	Monday to Thursday 0800 to 1730
	Friday 0800 to 1600
	30 minutes paid lunch
Salary:	OTE c£40000.00 + (Basic salary £27500.00 + commission)
Holiday:	28 paid days per year (including bank holidays)
	(Some leave mandatory for business closure between Christmas & New Year)

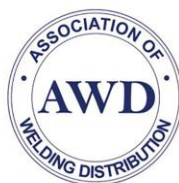
Who are we?

Rapid Welding & Industrial Supplies Ltd sell welding machinery and associated equipment.

We have been active in this market for more than 30 years and have built up a vast experience with welding, fabrication, engineering, and utility companies.

What will be your role?

- Working closely with the Sales Director and his team to understand the needs of the business
- Achieving sales targets in the assigned region
- Actively maintaining customer relationships
- Identifying opportunities to grow the customer base and build positive relationships with new customers
- Striving to increase market share in the assigned region
- Supporting customers with expert advice on the product range
- Offering excellent customer service



Rapid Welding & Industrial Supplies Limited
Unit 2D Portchester Park, Hamilton Road, Cosham, Hampshire, PO6 4QE
Registered in England and Wales Reg. No. 243 1802
VAT Reg. No. GB 544 0927 46



Who are we looking for?

- Someone hardworking, honest and customer friendly
- Living in the area
- Self-confident with strong communication skills
- Highly organised and disciplined with a flexible attitude
- Able to present at all levels
- With a high level of energy and passion
- Holding a valid driving licence
- Flexible and adaptive to the needs of the business
- No previous sales experience needed, but affinity with welding or engineering is preferred

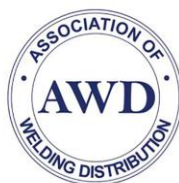
What do we offer?

- Uncapped commission scheme
- Ongoing training and support
- Company phone
- Company car
- Pension scheme
- Autonomous working
- Company clothing & PPE

Reference ID: ASM003

HOW TO APPLY

To be considered for this job vacancy, please submit your CV, with a covering letter, to vacancies1@rapidwelding.com



Rapid Welding & Industrial Supplies Limited
Unit 2D Portchester Park, Hamilton Road, Cosham, Hampshire, PO6 4QE
Registered in England and Wales Reg. No. 243 1802
VAT Reg. No. GB 544 0927 46